Managed Print Analysis

Overall rating

Average Practice

★ ★ ★ ★ ★

The good news is that you've taken some steps to manage your printing environment. The better news is that there are likely still significant opportunities to improve your efficiency and reduce costs. Let's consider solutions such as fleet optimisation, fleet management and mobility and security solutions to help your employees be more productive and mobile, help your data be more secure and your bottom line more robust. Consider the following…

Estimated annual costs

Estimated annual cost and average blended cost per page include estimates for hardware, service and consumables. VAT is not included in the calculations.

Your estimated annual cost for print and copy is 428.483 €
Your estimated average blended cost per page is 0,071 €
Your estimated average monthly print device utilisation is 1036 pages per device.

Detailed Feedback

You have too many assets based on your page volume, more than is typical for your industry. A managed print strategy helps you optimise your number of devices which can improve efficiency, decrease overall costs, lower energy usage and reduce your carbon footprint.

Your end-users are printing more pages than is typical in your industry, which may increase your overall printing costs compared to your industry peers. A managed print strategy may help you reduce costs and improve efficiency by placing the right devices in optimised locations. Additionally, the right print policies and governance are in place to manage the environment over time.

A logical starting point for a managed print strategy is to gain full visibility into how your print environment is functioning and to understand user print behaviour. Printing solutions provide clear visibility into your environment and can help identify opportunities to better manage your fleet and control output.

Savings Opportunities

If you improve your monthly utilisation per device to 3000 pages, your estimated cost per page would be 0,040 €,
and you could help reduce your estimated annual print and copy costs by as much as 188.483 €.

If you improve your monthly utilisation per device to 4000 pages, your estimated cost per page would be 0.038 €, and you could help reduce your estimated annual print and copy costs by as much as 203.483 €.

If you improve your monthly utilisation per device to 5000 pages, your estimated cost per page would be 0.035 €, and you could help reduce your estimated annual print and copy costs by as much as 218.483 €.

Here is what you can do to improve

FACT: Many companies have found that implementing HP Managed Print Services (MPS) helped reduce their printing costs by up to 30% and can free up time to work on other important business issues.

The first step to achieving peak performance is gaining full visibility of your current imaging and printing environment. You want to ensure that you have the right number and types of devices in the right locations to address user needs. Then you want to keep that optimal state with governance and policies. Implementing printing policies and solutions such as duplex over single-sided printing, monochrome over colour, and moving to digital rather than paper documents when possible can result in even greater efficiencies and cost savings. And you can achieve all this with easier fleet management.

Additionally, advanced security and mobile print solutions can help you keep pace with the demands of, and threats to, the modern work environment. The threats are becoming more sophisticated, industry regulations more complex and workforces more mobile.

Mobile print solutions allow you to connect and integrate smartphones into existing printing workflows, help enable secure printing from mobile devices in public locations and provide printing solutions for remote workers.

Also, print security has moved beyond only protecting an organisation’s documents. Solutions like secure authentication and pull printing can help protect your business’s confidential information. Let’s discuss an end-to-end strategy to address not only your devices, data and documents but also monitoring and managing your fleet.

Let’s Talk

Your HP representative is ready to discuss your HP Managed Print Analysis results and recommendations with you.

Learn more

To learn more, visit HP Managed Print Services.
About the HP Managed Print Analysis

The HP Managed Print Analysis was co-developed by HP and InfoTrends, a leading market research firm specialising in digital information and document solutions. Use it to help pinpoint inefficiencies in your office printing and identify opportunities to boost productivity and cut printing costs with HP Managed Print Services.

1. Estimated annual costs and average blended cost per page calculations include estimates for hardware, service, and consumables. Calculations are based on industry averages for mono/colour mix and may not reflect your actual mix. Estimates are calculated with independent research and validated by InfoTrends. Estimates do not include discounts. Values are calculated based upon the official currency of the country you selected.

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3. VAT is not included.

4. Savings opportunities are estimates only; based on industry research and validated by InfoTrends. Actual savings may vary and are not guaranteed. Estimates do not include discounts. Values are calculated based upon the official currency of the country you selected.

5. Results depend upon unique business environment, the way HP products and services are used and other factors. Overall printing costs are unique to each company and should not be relied upon for savings you may achieve. According to industry analysts, savings of up to 30% are typical with Managed Print Services.

6. The HP Managed Print Analysis was commissioned by HP, and developed by HP and InfoTrends Consulting firm. Calculations are estimates based on InfoTrends Forecasts (2014 Western Europe Single Function & MFP Market Forecasts and the 2014 European Office Vertical Market Opportunity Analysis) and HP Multivendor Manage As is program 2015. These studies and thereby the results provided by the HP Managed Print Analysis are valid only for companies based in the Western Europe region that may or may not have additional locations outside of the Western Europe region.